



**TRIBUTE
ENERGY
LIMITED**

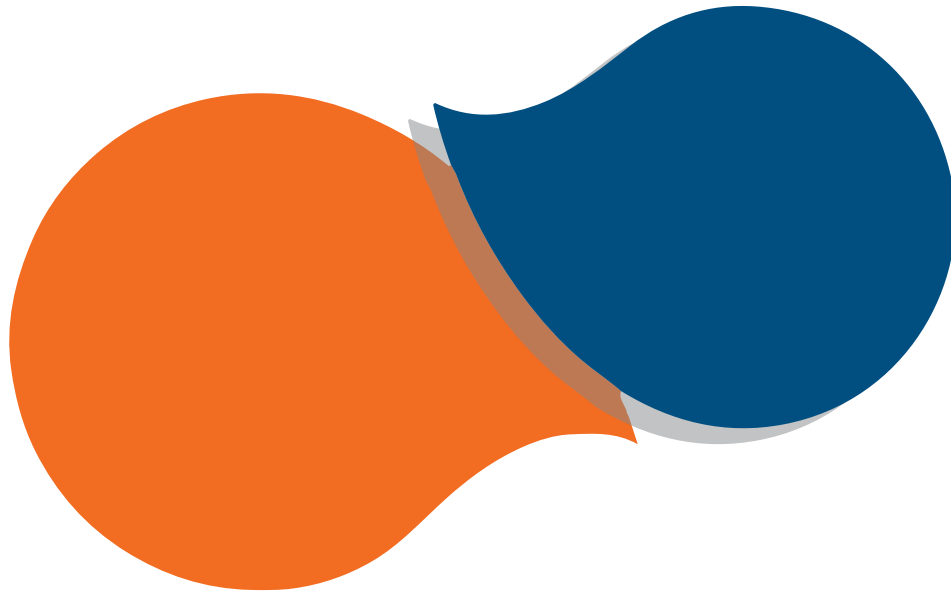
COMPANY PROFILE

TABLE OF CONTENT

About Company	01
Vision Statement	02
Mission Statement	03
Core Values	04
Organizational Structure	05
Growth History and Milestones	06
Business Highlights	07
Financial Highlights	08
Commitment to Sustainability	09
Areas of Expertise and Products	10
Key Partnership	12
Projects	13
Target Market	17
Competitive Advantage	18
Corporate Social Responsibility (CSR)	19
Future Growth Strategies	20
Conclusion	21

ABOUT COMPANY

Tribute Energy, Inc. is a pioneering leader in the renewable energy sector, specializing in innovative solutions such as solar panels, water pumps, and comprehensive water management projects. Since its inception in 2015, Tribute Energy has remained committed to enhancing energy efficiency and water accessibility across diverse markets, with a strong emphasis on sustainability and community empowerment.



VISION STATEMENT.

To be a leader in renewable energy and water management solutions, driving sustainable practices that empower communities and protect the environment for future generations.



MISSION STATEMENT.

To empower communities through sustainable energy solutions and water management systems that promote environmental stewardship and improve the quality of life.

CORE VALUES.



Sustainability: Commitment to eco-friendly practices that minimize environmental impact and foster a sustainable future.



Innovation: Continuous improvement and innovation in products and services to meet the evolving needs of customers.



Integrity: Conducting business with honesty, transparency, and respect for all stakeholders.



Customer Centricism: Prioritizing customer needs by delivering tailored solutions and exceptional service.



Community Engagement: Actively engaging with communities to promote education and awareness of sustainable practices and renewable energy.

ORGANIZATIONAL STRUCTURE.

CEO

Chief Executive Officer
ENG.ERICK MHEMA

CFO

Chief Financial Officer
JOYCE KAJIFO

HR

Head of Human Resources
AMOS NDIALE

IT

Chief Technology Officer
APOLINARY BONIFACE

CTO

Chief Technical Officer
JAMES MASAGA

GROWTH HISTORY AND MILESTONES.

- 2015** | Founded with a vision to provide renewable energy solutions.
- 2016** | Launched a line of high-efficiency solar panels for residential and commercial use.
- 2017** | Expanded into the water management sector with solar-powered water pumps.
- 2018** | Completed its comprehensive water management project in Tanzania.
- 2019** | Established itself as a lead local renewable energy Company in Tanzania.
- 2020** | Broadened expertise and service offerings.
- 2021** | Rolled out operations throughout the Country.
- 2022** | Launched a community outreach program focused on renewable energy education and training.



Business Highlights.

Tribute Energy, Inc. has established itself as a key player in the renewable energy and water management sectors across Tanzania. The company's commitment to sustainability and innovation has driven its expansion into multiple markets and diversified its product offerings. Tribute Energy's projects have not only provided essential services but also contributed to local economic growth and environmental conservation.

Financial Highlights.

Total Assets (2023): TZS
1,615,126,476

- 2023 Revenue from Sales: TZS 4,256,600,106 **(4% increase from the previous year)**
- 2023 Net Profit: TZS 459,120,596 **(10.79% profit margin)**
- 2022 R&D Investment: TZS 425,660,011 **(10% of revenue)**



Commitment to Sustainability.

Sustainability is integral to Tribute Energy's operations, with substantial investments in renewable energy and water management solutions that minimize environmental impact:

100% Renewable Energy

All our offerings has a basis of renewable energy sources.

CO2 Offset

Over 250,000 metric tons of CO2 emissions have been offset through Tribute Energy's solar panel installations to reduce carbon footprints.

Access to Clean Water

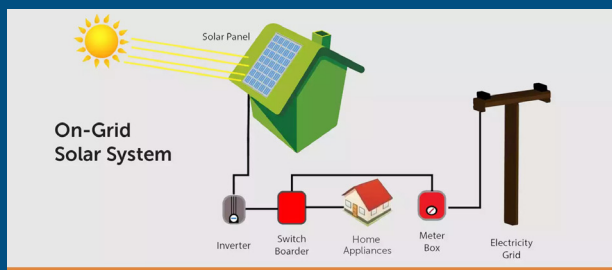
The company has provided access to clean water for over 500,000 people through various water management projects.

Community Partnerships

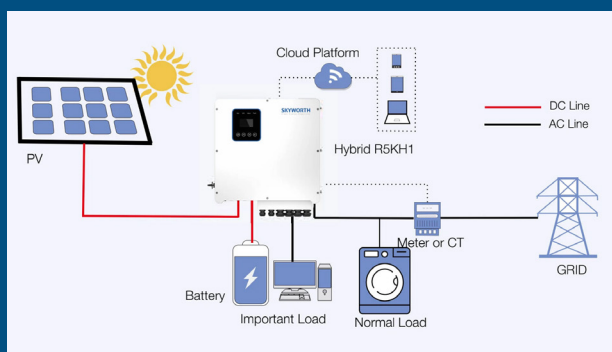
Tribute Energy partners with local communities and non-profits to promote sustainable practices and education.

Areas of Expertise and Products.

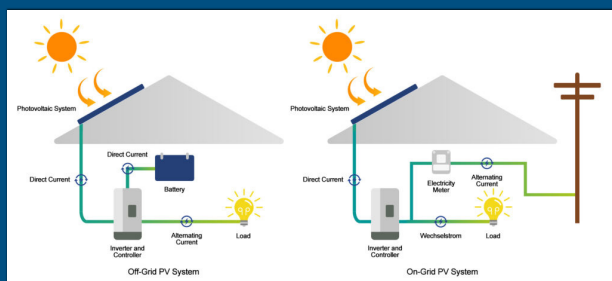
Tribute Energy's expertise encompasses a wide range of renewable energy and water management solutions, including



On-Grid PV Systems: Tailored photovoltaic systems that integrate seamlessly with the electrical grid, providing reliable and sustainable energy.



Hybrid PV Systems: Advanced solutions combining solar power with traditional energy sources, ensuring uninterrupted power supply.



Off-Grid PV Systems: Standalone solar systems designed for remote areas, offering energy independence without relying on the grid.



Solar Water Pumps: High efficiency, solar-powered pumps ideal for irrigation, livestock, and domestic water use, available in both surface and submersible models.



Solutions Engineering: Customized engineering services that design, develop, and implement energy and water management systems to meet specific client needs.



Installation Services: Expert installation of solar panels, water pumps, and water management systems, ensuring optimal performance and longevity.



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Operations & Maintenance (O&M): Comprehensive O&M services that maximize system efficiency and longevity, including regular inspections, maintenance, and technical support.

Training: Offering training programs for clients and local communities on the operation, maintenance, and benefits of renewable energy systems.

Key Partnerships.

Tribute Energy has established strategic partnerships with leading global manufacturers to enhance its product offerings:

AMEC Solar: A partnership that brings cutting-edge solar technologies to the East African market.

YINGLI Solar: Partnering with this China-based photovoltaic module manufacturer to provide high-quality solar panels.

SPCO: Collaborating with the Swiss manufacturer of water pumps to offer robust and efficient pumping solutions.

Bentz Lorentz GmH & Co., KG: Tribute Energy has been granted sole distributorship in Tanzania for Lorentz Solar water pumps by this leading German manufacturer.

Projects Implemented.

Supply, Installation, Commissioning and Testing of Pumps for Construction of Water Projects in Dodoma, Singida, Tabora, Kigoma and Katavi (2023): This project was initiated to supply, install, commission and test pumps for the construction of water projects covering five regions of Dodoma, Singida, Tabora, Kigoma and Katavi in central and western Tanzania. This project aimed to enhance access to clean and reliable water for communities in these underserved areas.



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Supply, Installation & Commissioning of Pumps for construction of Water supply Projects covering Mtwara, Lindi, Pwani, Ruvuma and Morogoro (2022): This project was initiated to supply, install and commission pumps for the construction of water supply projects covering the regions of Mtwara, Lindi, Pwani, Ruvuma and Morogoro in southern Tanzania. This project aimed to enhance access to clean and reliable water for communities in these underserved areas.

Muganza Water Project, Chato-Geita (2021): The Muganza Water Project, initiated in 2021 under the Rural Water and Sanitation Authority (RUWASA), aimed to enhance access to clean and safe drinking water for communities in the Chato-Geita Region of Tanzania. This project was part of a broader initiative to improve water supply and sanitation services in rural areas.

Tabora Solar Water Pumping Project (2020): The Tabora Solar Water Pumping Project, initiated in 2020, aimed to improve water access and irrigation capabilities in the Kaliua, Uyui, and Nzega districts of Tanzania. This project was implemented under the Rural Water and Sanitation Authority (RUWASA) and focused on utilizing solar energy to provide sustainable water solutions to rural communities.



Dar es Salaam Hybrid PV System Installation (2020): This project involved the deployment of a hybrid PV system in Dar es Salaam and Coast regions, Tanzania. The system combines solar power with traditional energy sources, ensuring a reliable power supply for a major manufacturing facility in the region. The project underscores Tribute Energy's ability to deliver complex, high-impact energy solutions.

Supply and Installation of Vertical Multistage Water Pump at Lamadi, Mkula - Busega, Simiyu Region (2019): In 2019, a project was undertaken for the supply and installation of vertical multistage water pumps at Lamadi, Mkula in the Busega district, Simiyu Region, Tanzania. This initiative aimed to improve water supply systems in the area, addressing the critical need for reliable access to clean water for both domestic and agricultural purposes.

Kigoma Solar Water Project (2018): A landmark project for World Vision in rural Kigoma, Tanzania, that saw the installation of solar-powered water pumps across several communities. This initiative provided clean and reliable water access to over 50,000 residents, significantly improving their quality of life and reducing water-borne diseases.

Moshi Solar Water Pumping Project (2017): The Moshi Solar Water Pumping Project, initiated in 2017, aimed to address the water scarcity issues faced by rural communities in the Moshi region of Tanzania. This project was part of a broader effort to promote sustainable agricultural practices and improve access to clean water and irrigation through renewable energy solutions.



Karatu Solar Water Pumping Project (2017): The Karatu Solar Water Pumping Project, launched in 2017 under the auspices of World Vision, aimed to enhance water accessibility for communities in the Karatu district of Tanzania. This initiative was part of a broader effort to leverage renewable energy solutions to address water scarcity and improve the quality of life for local residents.

Hedaru - Same Solar Water Pumping Project (2016): In 2016, a solar-powered water project was implemented in Hedaru, Tanzania to provide clean and reliable water access to the local community.

Target Market.

Tribute Energy serves a broad spectrum of clients, including:



Residential Homeowners:
Seeking renewable energy
solutions to reduce energy costs
and environmental impact.



Agricultural Businesses:
Needing efficient irrigation
systems to enhance
productivity.



Municipalities and
Organizations: Focused on
sustainable water management
and community development.



The Government of Tanzania:
Through the Rural Water and
Sanitation Agency (RUWASA).

Competitive Advantage.

Tribute Energy's competitive edge is rooted in:

Sustainability Focus: Prioritizing eco-friendly solutions that reduce carbon footprints and promote renewable energy.

Expertise and Experience: With over 15 years in the industry, Tribute Energy boasts a team of experts in renewable energy and water management.

Customer-Centric Approach: Ensuring solutions are tailored to meet the unique needs of each client.

Tribute Energy is deeply committed to giving back to the communities it serves.

Key CSR initiatives include:

Education and Training: Providing renewable energy education and training programs to empower local communities.

Community Development Projects: Partnering with NGOs to develop and implement projects that improve local infrastructure and access to resources.

Environmental Conservation Efforts: Engaging in activities that promote reforestation, water conservation, and biodiversity protection.

Corporate Social Responsibility (CSR).

Future Growth Strategies.

Looking ahead, Tribute Energy is poised for continued growth through:

Product Expansion: Introducing energy storage solutions and smart grid technologies to complement existing offerings.

Geographic Expansion: Entering new markets, particularly in countries with high demand for renewable energy and water management solutions.

Research and Development: Investing in R&D to stay at the forefront of technological advancements.

Strategic Partnerships: Pursuing acquisitions and collaborations to enhance capabilities and broaden market reach.

Conclusion.

Tribute Energy, Inc. is well-positioned to play a leading role in the global transition to clean energy and sustainable water management practices. With a strong track record of innovation, a customer-focused approach, and an unwavering commitment to sustainability, the company is set to drive continued growth and positive impact in the years to come.



Dar es Salaam,
Tanzania
+255 713 808 848
tributenergy@gmail.com